

## **Electrical wholesaler FEGA & Schmitt opts for highly-automated fulfillment center**

- **Reconception of the entire material flow from goods receiving to dispatch.**
- **Shuttle warehouse with 160,000 storage locations as the high-performance core element.**
- **Following projects with Würth eiSos and Kellner&Kunz, this marks the third collaboration between TGW Logistics and the Würth Group.**

**(Marchtrenk, Austria, September 1, 2025) TGW Logistics recently handed over a highly-automated intralogistics system to FEGA & Schmitt Elektrogroßhandel GmbH. Thanks to this investment in their Heilsbronn logistics location, the electrical wholesaler will benefit from shorter lead times as well as an efficient material flow, enabling them to offer their customers an optimal service level in the future.**

FEGA & Schmitt is one of the leading electrical wholesalers in Germany and provides a wide array of products and services for skilled trades, specialist retailers and industry. Part of the Würth Group, the company operates 61 subsidiaries across Germany and generated a revenue of 985 million euros in 2024.

### **Growth as a driver of automation**

The company's strong growth and continuous further development in the areas of warehouse logistics, innovation and digitalization led FEGA & Schmitt to invest in a highly-automated shuttle system, facilitating a demand-based expansion of its high service level for its suppliers and partners in skilled trades, specialist retail and industry. This involved a complete reconfiguration of the material flow – from goods receiving to storage, picking and packing, all the way to dispatch. The result is an efficiency boost thanks to lean processes, short lead times and an optimized maintenance concept.

### **Third project with the Würth Group**

The core element of the solution is a 6-aisle shuttle warehouse with 160,000 storage locations. A network of energy-efficient KingDrive conveyors interconnects the individual areas of the fulfillment center. Also part of the project: packing workstations and a shipping sorter, as well as the Warehouse Control System (WCS) to control and check all processes.

"The distribution center for FEGA & Schmitt marks our third collaboration with a Würth Group company," points out Martin Waldenberger, CSO of the Customer Unit Central Europe at TGW Logistics. "Our experts allowed for future expansion steps in the design of the installation, affording our customer maximum flexibility."

### **Lifetime Services: support during live operation**

FEGA & Schmitt's trust in the expertise and experience of TGW Logistics extends to live operation as well, in the form of a Lifetime Services on-site package. TGW specialists on site will ensure that the system runs reliably and at optimal performance.

[www.tgw-group.com](http://www.tgw-group.com)

**About TGW Logistics:**

TGW Logistics is one of the leading international suppliers of material handling solutions. For over 50 years, the Austrian specialist has implemented highly automated systems for customers, including brands from A as in Adidas to Z as in Zalando. As systems integrator, TGW Logistics plans, produces, implements and services complex logistics centers – from mechatronic products and robots to control systems and software.

TGW Logistics has subsidiaries in Europe, Asia and the U.S. and employs roughly 4,500 people worldwide. In the 2023/24 business year, the company generated a total revenue of 1.07 billion euros.

**Pictures:** © TGW Logistics

Reprint with reference to TGW Logistics free of charge. Reprint is not permitted for promotional purposes.

**Contact:**

TGW Logistics GmbH  
A-4614 Marchtrenk, Ludwig Szinicz Straße 3  
T: +43.50.486-0  
F: +43.50.486-31  
e-mail: [tgw@tgw-group.com](mailto:tgw@tgw-group.com)

**Press contact:**

Alexander Tahedl  
PR & Media Relations Manager  
T: +43.50.486-2267  
M: +43.664.88459713  
[alexander.tahedl@tgw-group.com](mailto:alexander.tahedl@tgw-group.com)